



Donna Valente Joins the BDU Team

Description

Business Development University is pleased to announce that Donna Valente, Executive Consultant and Sales Coach, has recently joined the BDU team.

Donna brings decades of sales, management and recruiting experience working for high-growth organizations, especially in the educational technology and e-learning markets. She has a reputation for being a sales professional who has generated substantial revenue growth for start-up companies.

“We are thrilled to add another incredible person to our BDU team,” said Lisa Peskin, CEO and Founder of BDU. “Donna brings with her years of experience and amazing insights, and she has helped many individuals and organizations throughout her career. We look forward to having Donna help us impact our clients by helping them to grow their revenues and sales.”

Donna is a sales strategist and certified Co-Active coach with a focus on enterprise sales, leadership and management communication, mindset and motivation, managing deal cycles, negotiation, leading sales teams, dealing with conflict and more. She has a business degree from the Wharton School of the University of Pennsylvania.

As a leader, sales pro and fearless coach, Donna brings her experience, energy and passion as a “Player Coach” to all of her clients.

About Business Development University

Business Development University is a sales and sales management training, coaching and consulting company helping clients significantly drive sales and revenues. For more information about how we can assist you in maximizing your performance and potential, please [contact us](#).

Category

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Date Created

September 11, 2018

Author

lisa-peskin

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