

One-on-One Coaching

Description

We assist, encourage and challenge both selling and not selling professionals, helping them to truly maximize their potential and their results. BDU provides dynamic and results-driven one-on-one sales coaching with the goal of maximizing potential to achieve excellence and success.

For **corporations**, we will improve your top line as we:

- Help a newer or underperforming sales associate who needs to ramp up quickly.
- Transform sales veterans from good to great, and from great to superstar.



- Reinforce valuable training so that sound principles become good practice.
- Empower a sales manager or VP of sales to increase the team's productivity.

For **small businesses**, our one-on-one sales coaching will:

- Help you balance your business responsibilities for maximum impact.
- Enable you to a well thought out business development game plan.
- Identify high pay-off activities so that you get the best return on your time.
- Leverage your networking relationships for warm referrals.

For **professionals or entrepreneurs**, BDU's coaching will:

- Train you in proven sales strategies and tactics.
- Maximize the limited time you have to invest in business development.
- Even out the ebb and flow of work by bringing in a consistent stream of qualified prospects.
- Increase the amount of an average engagement, improve win rates and shorten the sales cycle.

Request a consultation

Your Name (required)

Company Name (required)

Your Email (required)

Your Phone (required)

Subject (required)

Your Message

Send

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Author

admin