



2020 Year-End Checklist for Sales Leaders

Description

As a sales leader, you know that you have a one-line job description: to help your direct reports be as successful as possible. With the end of 2020 fast approaching, here's a handy year-end checklist you can download and use to help your team finish out the year strong and set yourselves up to hit the ground running in 2021!



* STRAGE: Determine what three areas that, if improved upon, will have the biggest impact on performance in 2021

Category

1. Articles and Blogs
2. resources

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