



Triage Your Sales Health: Lisa's Interview on the Quotable Podcast

Description

Do you know what it takes to make the leap from being a good sales person to being a great one? It's time to â••trriageâ•• your sales health, a methodology developed by BDU to help individuals, sales teams and sales forces uncover what three areas, if improved upon, will have the biggest impact on performance.

On [Episode #88 of the Quotable Podcast](#), BDU's CEO Lisa Peskin shared with Kevin Micalizzi the secrets of triaging your sales methods and developing a plan to close the gaps, as well as how making even the smallest tweaks and adjustments can boost your performance to the next level.

[Listen to Lisa's interview now \(click here\)!](#)

About Quotable: Quotable is a digital magazine providing valuable content to inspire and empower sales professionals. The magazine, along with the Quotable Podcast, shares proven sales advice for sales leaders, managers, and reps, and those who support them. For more information visit www.salesforce.com/quotable.

Category

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Date Created

April 11, 2018

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