



Sharpen the Saw, Always Be Learning and Continue to Grow

Description

Never stop trying to be the best version of you that you can be!

After over thirty years in sales, Lisa's realized one very important thing: you can never stop looking for opportunities to learn, "sharpen the saw" and improve yourself as a salesperson. Recently, it's become even more apparent that we need to continually adapt and develop, and that there will always be room for more personal and professional growth.

Think you're doing a GOOD job already? What if you could get yourself to the next level and do a GREAT job? Already doing a GREAT job? Perhaps you can find a way to improve yourself to become EXCELLENT!

Challenge yourself each and every day to learn something new or refresh and review sales fundamentals that you may have forgotten. Check out those sales books and blog posts you've been meaning to read. Take advantage of webinar opportunities for professional development. Listen to sales podcasts and learn from the superstar experts they're interviewing about their experiences, challenges and best practices. Then take what you've learned, put it into action and see if it can help you be even more successful than you were the day before.

Always continue to strive to become the best version of yourself that you can be, keep "sharpening the saw" and never stop learning!

Looking for even more ways to grow, learn and develop yourself? Check out our [BDU Sales Success Workbook!](#)

Our BDU Sales Success Workbook is an interactive resource providing comprehensive tools, methodologies and processes to help you learn and fine-tune your skills regardless of your experience level so you can "squeeze the lemon" to maximize performance and be as successful as possible. [Get your copy now!](#)

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