



The Good News isâ?!

Description

Not achieving the level of sales success that you desire? We know itâ??s easy to feel discouraged if youâ??re not hitting your numbers or performing at your best, but donâ??t worry!

The good news isâ?!

1. **Small changes make a big difference.** Thereâ??s not a huge difference between being good and being great, or between being great and being a sales superstar. Even implementing something seemingly small can make a huge impact and take you to that next level.
2. **You donâ??t need to make a number of changes all at once.** While there are many different ways to make improvements, you really only need to pick one or two. Any one thing you select could have a major impact on your numbers.
3. **You donâ??t have to sell anybody.** All you need to do is find more people and companies to help.
4. **You donâ??t need to work longer hours or harder.** You can incorporate sales and business development into your regular daily activities.
5. **People are willing to make introductions and referrals for you.** You just need to ask.
6. **Thereâ??s even more you can get out of LinkedIn.** Even if youâ??re already on and utilizing LinkedIn, thereâ??s likely more you can do to fully maximize the platform and your efforts.
7. **Itâ??s possible to build strong relationships not only in person but virtually.** Take advantage of networking opportunities happening online.
8. **Thereâ??s always room for more personal growth.** Itâ??s never too late to work on becoming the best version of yourself that you can be.
9. **You are responsible for your success, and you can truly achieve great things.** As long as you are willing and committed, you can make a huge impact on your quality of life, peace of mind, security and future wealth.
10. **Looking ahead, you can make a difference from this point forward.** There is nothing you can do about the past, but there is so much you can do about the future.

Want to keep a reminder of the â??good newsâ?• with you? [Download and print them out now](#) to hang in your office or keep on your desk as a constant reminder that if you put in the work, good things are

very possible!



Category

1. Articles and Blogs
2. resources

Date Created

June 14, 2021

Author

lisa-peskin